**Instructions for Responders**

**INTRODUCTION**

Do not talk to other people in the room. When the mediator hands you a form, leave it face down on the desk. Do not look at other people’s forms or show yours to anyone else.

In this game, you are a responder. Your task is to accept or reject an offer that varies from zero to 10,000 Japanese yen (JPY). The offer comes from an anonymous proposer who is located in another classroom. The proposer will fill out the “Proposal Form” containing her proposal to you. If you accept her offer, by circling ACCEPT on the “Proposal Form”, you will each receive the amount circled in the form. If you reject the proposal (by circling REJECT in the Proposal Form), both the proposer AND you will receive nothing.

Among all participants in this experiment, the proposer with the highest offer (highest amount of money) accepted by a responder will receive the prize of 2,500 yen, and the responder who receive the highest amount of money will receive equally 2,500 yen¹.

In case of a tie, the reward will be given randomly among the best performers in this experiment.

**ANSWERING THE PROPOSAL FORM**

1. Once the “Proposal Form” is delivered to you, open the envelope, write your code from your sticky note on the line for the responder’s code in the “Proposal Form”. Don’t throw your sticky note away - you will need it afterwards.

2. Read the proposal at the top of the form. Transfer the proposal information to the bottom half of the form by filling in the blanks.

3. Decide whether you want to Accept or Reject the proposal. Circle your response. If you accept the proposal, you will receive the amount written by the proposer. If you reject it, you and the proposer will receive nothing. Turn the form over and hand it to me face down. You can keep the envelopes. Sit quietly until the mediator gives further instructions.

Important: the amount of money (JPY) inside the envelope has to be EXACT as it is written in the Proposal Form – please check the amount of money (if any) with the information filled in the Proposal Form. If there are any inaccuracies, please ask the mediator immediately.

¹ winners will be notified directly by the experimenter